

## The Mobil Delvac™ Fleet Advantage

# A smart solution for your fleet

Different fleets have different needs.

That's why we created the Mobil Delvac Fleet Advantage—exclusively for fleets like yours. It's an innovative approach to maintenance designed to enable you to manage your fleet your way with your goals in mind.

### Where do you fit?

While each fleet is different, we have found that most managers approach maintenance in one of three ways. We've named these approaches The Practical, The Productive, and The Proactive. The thinking behind each is outlined below. See where you currently fit.

## How does your fleet roll?



### The Practical

**Aim:**

Run assured and worry-free; avoid expensive repairs.

**Lubricants:**

Any brand-name engine oil will do the job.

**Considerations:**

Maintenance and fleet care revolve around a standard maintenance schedule.

**Incident management:**

Problems are reported when they happen.



### The Productive

**Aim:**

Find ways to enhance protection and improve efficiencies.

**Lubricants:**

Specific lubricants and brand-name engine oils are chosen for longer equipment life and extended oil drains.

**Considerations:**

Standard maintenance, plus other factors like tires and fuels, are used to impact fleet productivity.

**Incident management:**

Drivers are involved in tracking daily observations about how trucks are running.



### The Proactive

**Aim:**

Optimize long-term performance, equipment life, and return on investment (ROI).

**Lubricants:**

Uses specific lubricants and brand name engine oils for the greatest performance—even under the toughest conditions.

**Considerations:**

Maintenance schedules and all other components are measured for their impact on fleet performance. Telematics may be used.

**Incident management:**

Drivers are actively involved in behaviors to minimize wear and tear on equipment parts.

### The power of choice

Goals and needs of fleets evolve. Rarely does a maintenance style that remains fixed yield the best result. And that's the beauty of the Fleet Advantage. It offers tiered levels of maintenance so you know you're making smart decisions for your fleet.

## The Mobil Delvac Fleet Advantage

## Solutions with your goals in mind

**The Practical****Dependable protection****Engine oil:**

Dependable engine oil that meets OEM standards

**Grease:**

Enhances equipment reliability

**Synthetic transmission fluid:**

Exceptional wear protection for long transmission life

**Heavy-duty gear lubricant:**

Rust protection and stability at high and low temperatures

**Extended life coolant/antifreeze:**

Protection based on balanced formulas that reduce corrosion and coolant issues

**The Productive****Extend equipment life and oil drain intervals****Engine oil:**

Delivers excellent wear protection and high-temperature performance

**Grease:**

Enhances equipment reliability

**Synthetic transmission fluid:**

Exceptional wear protection for long transmission life

**Synthetic gear lubricant:**

Protection in severe-duty applications for longer equipment life and reduced maintenance costs

**Extended life coolant/antifreeze:**

Protection based on balanced formulas that reduce corrosion and coolant issues

**The Proactive****Superior care that helps provide the best performance, the longest equipment life, and increased ROI****Engine oil:**

Synthetic-blend formula for extended oil drain interval capabilities and potential fuel consumption savings

**Grease:**

Antiwear capability to reduce maintenance costs and downtime

**Synthetic transmission fluid:**

Exceptional wear protection for long transmission life

**Synthetic gear lubricant:**

Protection in severe-duty applications for longer equipment life and reduced maintenance costs

**Extended life coolant/antifreeze:**

Protection based on balanced formulas that reduce corrosion and coolant issues

**Lubricant Analysis:**

[Optional add]

Full-spectrum analysis for predictive information, action steps, and on-site support